Newer Vehicles	1-36 months				
	± 50 months	3.5%-2.75%*	4.25%-3.50%*	25% 2 50% * 6.00%-5.25%	7.75%-7.00%
2012 & newer	37-60 months	3.5%-2.75%	4.25%-3.50%	7.00%-6.25%*	8.75%-8.00%
	61-72 months	4.5%-3.75%*	5.40%-4.65%*	8.00%-7.25%*	9.75%-9.00%
2016 & newer	73-84 months	5.5%-4.75%*	6.40%-5.65%*		
Older Vehicles	1-36 months				11.75%-11.00%
2011 & older	37-48 months	5.5%-4.75%*	6.5%-5.75%*	9.50%-8.75%*	12.75%-12.00%
	49-60 months				13.75%-13.00%
Recreational Vehicles					
2012 & newer	1-72 months	4.25%-3.75%	5.25%-4.75%	6.25%-5.75%	7.25%-6.75
2011 & older	1-60 months	6.25%-5.75%	7.25%-6.75%	8.25%-7.75%	9.25%-8.75%
2015 & newer**	73-120 months	6.25%-5.75%	8.25%-7.75%	10.25%-9.75%	11.25%-10.75%
**Campers & Boats only, m	nust borrow at le	east \$25,000			
Signature	1-24 months	8.00%	9.00%	10.00%	11.00%
	25-36 months	9.00%	10.00%	11.00%	12.00%
	37-72 months	10.00%	11.00%	12.00%	13.00%
Debt Consolidation					
	1-24 months	9.00%	10.00%	11.00%	12.00%
	25-36 months	10.00%	11.00%	12.00%	13.00%
	37-60 months	11.00%	12.00%	13.00%	14.00%
Home Improvement					
(Limited Time Special- may					
borrow up to \$15,000)	1-60 months	4.90%	5.90%	7.90%	9.90%

Share Secured	1-60 months	2.50%
In-House Student Loans		6%
Christmas Special (available for limited time)	1-12 months	5.75%
Short-Term Signature Loans	1-12 months	5.75%

## \* Rate reductions on vehicle and recreational vehicle loans

Up to .75% on vehicles and up to .50% on RV's

.25% Payroll or ACH payment

.25% with an active HAEFCU checking account

.25% with an Advantage ATM/Checkcard

.25% receiving E-statements

.25% 1st time borrower (with a \$10,000 minimum loan)

.25% Loyalty Reward (5+ years of HAEFCU membership)

.25% Having a Mortgage Product with HAEFCU

.25% Saver Discount (at least \$5,000 aggregate total of savings and checking)